



MAGAZINE **CERTIFIED AUDIENCE STATEMENT**



This audience report details print and digital distribution for RV PRO, based on industry-specific viewership. This report is produced monthly to provide certified data that is current and accurate, consistent with the integrity of the publisher's delivery and reporting protocols and disciplines.

The publisher collects specific business demographic detail for each individual recipient, renewable every two years. These criteria are used to determine audience distribution eligibility.

CONTACT

Publisher **Chris Cieto** ccieto@nbm.com

Media Consultant **Jordyn Foos** jfoos@nbm.com

Media Consultant Anthony Bowe abowe@nbm.com

Sales Support Tyler Wigginton tyler@nbm.com

Editor Bradley Worrell brad@nbm.com

Managing Editor Travis O. Pryor tpryor@nbm.com

Digital Content Editor David MacNeal dmacneal@nbm.com

Magazine Highlights

Magazine distribution minimums; guarantee logic and methodology. Magazine advertising guarantees are based on minimum distribution to 11,000 active industry professionals, delivered in either print or digital formats, or both.



Publisher may exceed the minimum guaranteed delivery without increasing advertising guarantees.



Copies distributed in excess of guaranteed delivery may vary; those additional copies are considered bonus distribution and are not included in the logic to determine advertising guarantees.



Electronic copies are sent consistent with standards set by the CAN-SPAM Act of 2003.



Printed copies follow USPS Periodicals mailing guidelines and are reported and published annually with the publication's Statement of Ownership, in addition to the report herein.

March Issue Breakdown

12,748 total served this issue.

11.234

Print copies delivered through USPS channels to subscribers & industry suppliers.

1,514

Digital copies delivered through electronic channels to subscribers and industry suppliers (did not receive the print copy).



BONUS DISTRIBUTION

2.302

Digital Promotional Copies

^{*}in addition to the above digital numbers, 4,882 individuals received both the print and digital copies but are counted only once, as part of the print totals. These recipients meet publishers audience criteria.

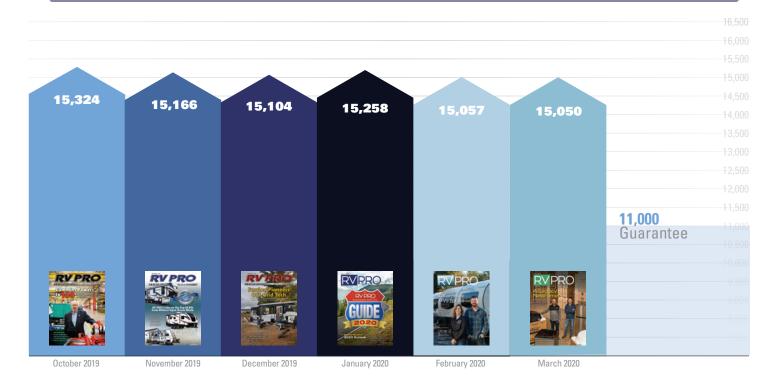


15,050





At A Glance: 6 Month Magazine Distribution



Representative Magazine Audience Demographics

Areas of Business Activities

37.9% RV Dealership
47.7% RV Parts/Accessories Retailer
53.3% RV Service/Repair Shop
11.7% RV Rentals
5.7% RV Rolling Stock Manufacturer
11.3% —— RV Parts/Accessories Manufacturer ———————————————————————————————————
17.5% —— RV Parts/Accessories Distributor/Supplier ————————————————————————————————————
15.5% RV Storage Facility —
6.4% RV Resort or Developer
7.8% Manufacturer's Representative
6.6% Consultant
3.8% Financial/Insurance Institution
4.6% Business Services
2.8% Advertising/PR Agency
3.6% RV Trade Association ————————————————————————————————————
9.7% Trailer Dealer (Not RV)
2.7% Trailer Manufacturer (Not RV)
6.6% Related Industry

^{*} Total equals more than 100% because readers check all of the categories that apply.

DATE: MARCH 2020

I certify that this information is correct and complete.

Coff

Chris Cieto

PUBLISHER

ori Farstad Lori Farstad

VICE PRESIDENT, AUDIENCE & EVENTS

RV PRO Magazine rv-pro.com

National Business Media, Inc. P.O. Box 1416 Broomfield, CO 80038 nbm.com 800-669-0424

